

Mechanical Ventilators, Disposables and Services Markets Worldwide

Report Highlights

September 2010

Report Benefits

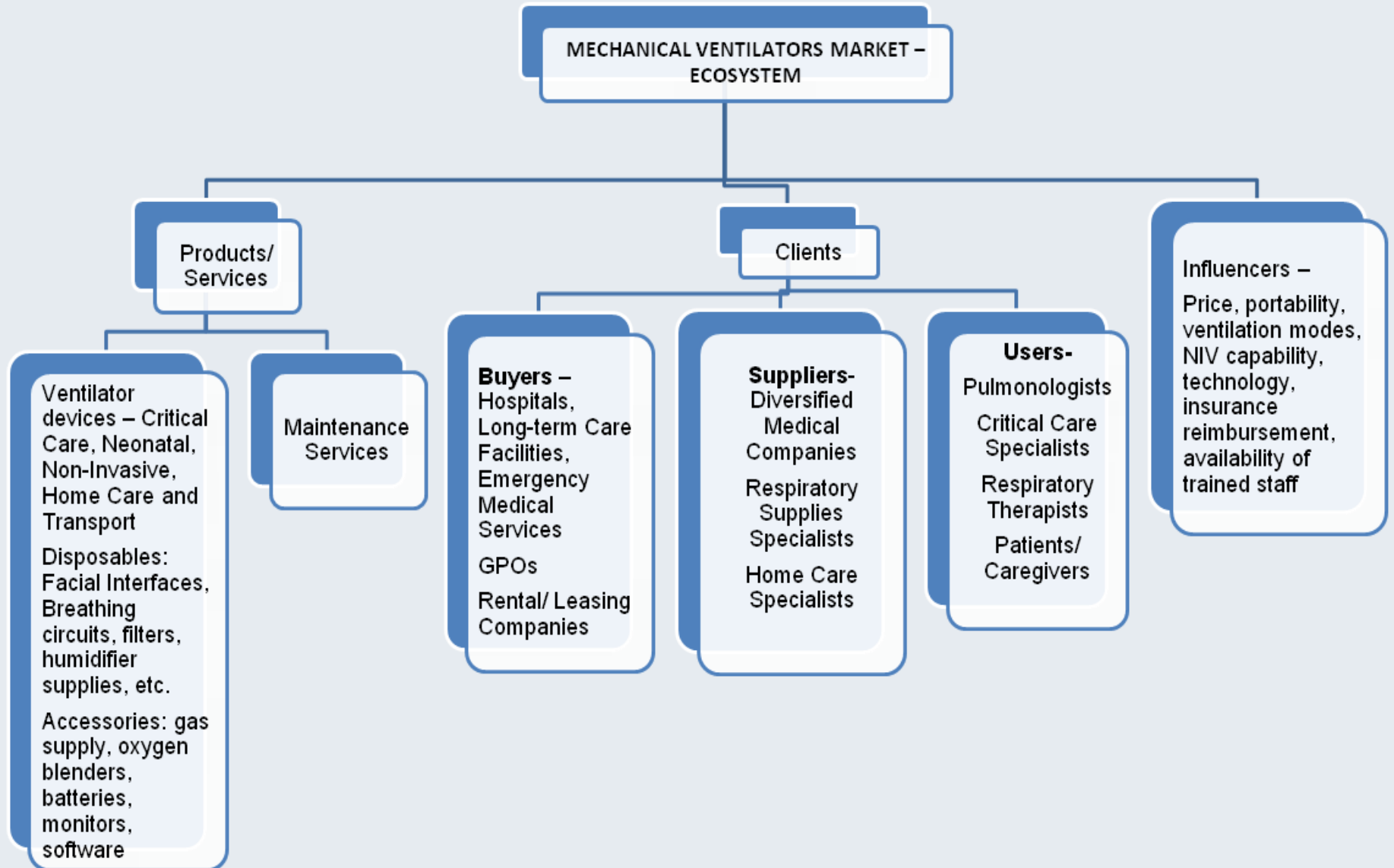
This report can help in:

- Assessing the market for Mechanical Ventilators, Disposables and Services worldwide, growth segments, and growth regions.
- Understanding market drivers and restraints, market segmentation, and competitive segmentation.
- Strategic planning and competitive strategy.
- Identifying opportunities for partnerships and alliances.

Key Takeaways

- The world market for Mechanical Ventilators is estimated to cross \$2 billion by the end of 2010.
- The largest product segment is critical care ventilators; highest growth over the next few years will be seen in the home care segment.
- Primary drivers: Increasing population of aged people around the world, increasing rates of COPD and co-morbidities associated with respiratory distress, emerging medical markets in developing countries; falling prices; favorable foreign exchange rates are helping US companies; demand for latest technologies and ventilator stockpiling for emergencies.
- Primary restraints - economic slowdown, declining unit prices, market in developed countries is primarily a replacement market, shortage of trained staff for high-acuity ventilators and high-cost of ownership.
- Leading providers are Draeger, Covidien and CareFusion, followed by GE Healthcare (VersaMed, Breas), Philips, Maquet and Hamilton Medical.

ED Treatment Devices Ecosystem



Sample Market Data Table

Critical Care Ventilators - United States (2009-2016)

Segment	2009	2010	2011	2012	2013	2014	2015	2016	CAGR
Acute Care Ventilators									
Unit Sales									
Unit Sales Growth									
Avg. Selling Price (ASP)									
Revenues (\$ Million)									
Revenue Growth									

Sub-Acute Care Ventilators

Unit Sales									
Unit Sales Growth									
Avg. Selling Price (ASP)									
Revenues (\$ Million)									
Revenue Growth									

Disposables & Svcs

Revenues (\$ Million)									
Revenue Growth									

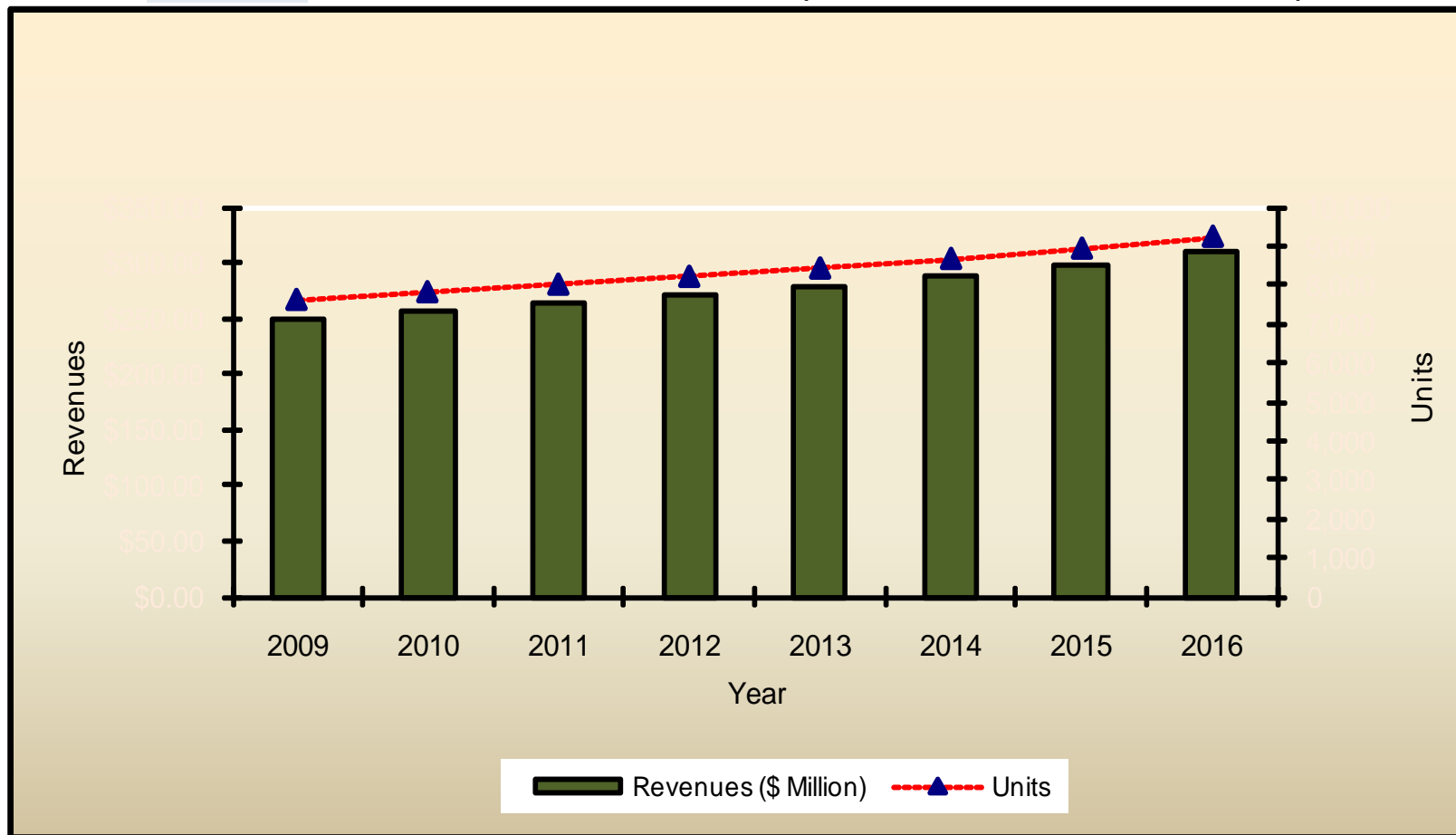
Total Market

Revenues (\$ Million)	\$248.41	\$255.83	\$263.25	\$270.94	\$279.06	\$288.37	\$298.31	\$309.73	
Units	7,600	7,798	7,993	8,195	8,408	8,654	8,918	9,223	
Revenue Growth	10.2%	3.0%	2.9%	2.9%	3.0%	3.3%	3.4%	3.8%	3.2%

Source: Marketstrat®

Sample Chart

US - Total Market for Critical Care Ventilators (Revenues and Units for 2009 - 2016)



Report Stats

Regions Covered	US, Canada, Latin America, China, India, Japan, France, Germany, Italy, UK, Rest of the World (ROW)
Market Segments	<ul style="list-style-type: none"> •Product: Critical Care, Neonatal, Non-invasive (NIV), Home care, Transport •Revenue Category: Devices, Disposables, Maintenance Services •Care Setting: Hospitals, Long-term Care Facilities, Home Care, Transport •Transaction: Rentals/ Lease versus Sales/ Purchase
Companies Profiled	80 companies worldwide
Market Estimates/ Forecasts	<p>Revenues: US dollars</p> <p>Unit sales</p> <p>Average Sales Prices (ASP) : US dollars</p> <p>Forecast period: 2009-2016</p>
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